

# Challenges and Opportunities of Digital Financial Services for Low-Income Populations

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**Abstract:- This research focuses on the challenges and opportunities associated with digital financial services for low-income populations. The study reveals that low-income individuals face several barriers to accessing and utilizing digital financial services. These challenges include limited awareness or knowledge about such services, lack of trust, inadequate digital literacy and skills, high costs, insufficient infrastructure, and poor mobile network coverage. Addressing these challenges is crucial to enable greater adoption and usage of digital financial services among low-income populations. Digital financial services offer opportunities for low-income populations, such as increased access to financial services, enhanced financial literacy and management, reduced transaction costs, improved transparency in financial transactions, and facilitation of e-commerce activities. These opportunities have the potential to empower low-income individuals, promote financial inclusion, and improve their overall financial well-being. Users of digital financial services highly value the convenience, improved financial management, faster transactions, lower fees, increased access to services, savings and investment options, and enhanced financial security provided by these services.**

**Keywords:-** Digital Financial Services, Opportunities, Challenges, Benefits, Risks.

## I. INTRODUCTION

Digital financial services (DFS) have the potential to revolutionize the way low-income populations access and manage their finances. However, there are a number of challenges that must be overcome in order to realize this potential. One of the biggest challenges is the lack of digital infrastructure in many low-income countries. This includes things like reliable internet access, electricity, and mobile phone coverage. Without this infrastructure, it is difficult to deliver DFS to remote and underserved communities.

Another challenge is the low levels of financial literacy among low-income populations. This can make it difficult for them to understand and use DFS products and services. Financial literacy programs can help to address this challenge, but they need to be tailored to the specific needs of low-income populations. Finally, there are a number of regulatory challenges that must be addressed in order to promote the growth of DFS. These include things like licensing requirements, data privacy regulations, and anti-money laundering regulations. Governments need to strike a

balance between protecting consumers and promoting innovation in the DFS sector. Despite these challenges, there are a number of opportunities for DFS to improve the lives of low-income populations. DFS can help to reduce poverty by providing access to credit, savings, and insurance products. It can also help to boost economic growth by making it easier for businesses to access finance and by improving financial inclusion.

The future of DFS for low-income populations is bright. With the right policies and investments, DFS can help to lift millions of people out of poverty and create a more inclusive financial system. In addition to the challenges and opportunities mentioned above, there are a number of other factors that need to be considered when developing DFS for low-income populations. These include:

- The need for culturally appropriate products and services
- The importance of building trust with customers
- The need to address gender inequality
- The need to mitigate the risks of financial exclusion

By taking all of these factors into account, it is possible to develop DFS that can truly benefit low-income populations. In recent years, the proliferation of digital technologies has revolutionized various aspects of our lives, including the way we conduct financial transactions. Digital financial services (DFS) have emerged as a transformative tool, offering individuals and businesses convenient, affordable, and secure alternatives to traditional banking services. With the ability to reach remote areas and marginalized populations, DFS holds significant potential for promoting financial inclusion, particularly among low-income populations. Despite the potential benefits, low-income populations face unique challenges in accessing and utilizing digital financial services. These challenges arise due to a multitude of factors, including limited digital literacy, inadequate infrastructure, lack of formal identification, and a dearth of tailored financial products and services. Therefore, it is crucial to examine and understand the specific challenges and opportunities that DFS present for low-income populations in order to develop effective strategies for promoting financial inclusion and reducing inequality.

## II. REVIEW OF LITERATURE

Kamini Rai and Punita Trivedi (2020), Digitalized world is the part of developing country. Nowadays, Information acts as a fuel for upgrading knowledge and brainpower. It encompasses the revolution of the value creation of the companies. Innovation has the key to work on effectiveness and efficiency. To sustain in the market, it is important to have an idea about how important and most preferred digitalized platform has become. Making a stand as the smart organization includes the need of virtual policy. Successful organizations are observed for their digital services providing to their valuable customers. But technology cannot be the only prospective; rather it included all the PESTL features. These are political, economic, social, technological, and legal prospective. Knowledge of how digital financial services are going to work is necessary for everyone to gain. We can get to know about how it is worth for future.

MG Van Niekerk and NH Phaladi (2020), Digital financial services (DFSs), being financial services accessed and delivered through digital channels, have grown rapidly in South Africa as well as globally. The adoption of the technology for DFSs has led to an increase in financial inclusion, enabling more individuals and businesses to have access to useful and affordable financial products and services, where payments, savings, credit, investment and insurance are included. The challenges that threaten the interests of customers should be addressed by stricter information verification methods when transacting with clients online. Technological detectors and digital identification should be used more effectively to verify customers and to alert authorities to suspicious transactions. Financial institutions might consider authenticating online transactions by thumb-print or a voice recognition system.

Gladys Siwela and Tavonga Njaya (2021), the research confirms that mobile technology has brought transformative power to the non-banked and under banked population particularly females working in the informal sector in Zimbabwe. While mobile banking has become a major banking option to avert cash shortages, the major challenge that still needs to be addressed is that of affordability of mobile phones and the high cost of data. Affordability has emerged as a prohibitive factor in financial inclusion despite the extreme convenience, reliability and accessibility that mobile phones. The study unveiled that opportunities brought by mobile banking to financial inclusion as recommended by the United Nations through the Sustainable developmental goals (SDG's), have brought relief to millions of previously excluded and underserved populations the world over. Mobile money service providers should also offer ancillary tools such as accounting and inventory management, in order to assist females in the informal sector to better manage digital payments.

Deepika Saxena & Nihanshi Goyal (2022), Digital financial inclusion refers to the internet access to use the formal financial services by excluded and underserved

population. E- Banking activity in rural India results in increased usage of financial services and improved living conditions due to the technological involvement in financial inclusion. Financial inclusion, because of digital financial services, also promotes economic growth. The purpose of this research is to identify the factors that influence the adoption of digital financial services, as well as people's intentions to use them. This study is exploratory in nature, with an emphasis on utilizing secondary sources of data related to financial inclusion to better understand new banking technology and people's perceptions on adoption and usage of banking services.

Stella & Durai, (2019) tries to understand the Impact of Digital Finance on Financial Inclusion. Financial inclusion is defined as having access to financial goods and services such as bank accounts, insurance, remittance and payment services and financial advisory services. It allows consumers to plan for future stability by providing a high rate of bank deposit that provides a stable deposit base as well as chances to save, invest, and get credit. Several banks have implemented new banking technology to handle the "Digital Finance" scenario, which really is novel to banking customers. Thus, digital finance has restructured the banking business.

Bachas et al (2018) did a study on how digital financial services go a long way. As per the study, debit cards shorten the distance required to access bank accounts, hence improving financial inclusion. In Mexico, recipients of money transfers who had their funds stored into bank accounts and accepted debit cards reduced their distance travelled to the account from 4.8 to 1.3 kilometres and mentioned being less likely to give up essential tasks to withdraw their transfer. They identified a significant negative correlation between travel distance reduction and financial behaviour using account-level data: users with the highest distance reduction increased both the frequency of withdrawals and the amount saved.

### ➤ Research Objectives

The primary objective of this research is to explore the challenges and opportunities associated with digital financial services for low-income populations. By addressing this objective, we aim to gain a comprehensive understanding of the factors that hinder or facilitate the adoption and usage of DFS among low-income individuals and communities. Specifically, this research seeks to:

- Examine the Factors influence your usage of digital financial services.
- Understand the digital financial services opted and adopted by the respondents.
- Identify the key challenges faced by low-income populations in accessing and utilizing digital financial services.
- Investigate the opportunities provided by DFS in promoting financial inclusion and socioeconomic development among low-income populations.
- Analyse the various benefits experienced by the respondents.

### III. RESEARCH METHODOLOGY

The research design could be a direct approach, purely the quantitative methods to gather a comprehensive understanding of the challenges and opportunities. This approach allows for a more nuanced exploration of the topic. A thorough literature review would be conducted to examine existing studies, reports, and scholarly articles on digital financial services and their impact on low-income populations. This step helps in identifying gaps in knowledge and informs the research framework. A suitable sampling strategy would be implemented to ensure representation of low-income populations. This could involve selecting specific geographic areas or communities with a significant low-income population. Random or

purposive sampling techniques may be employed to recruit participants who meet the low- income criteria. Structured surveys or questionnaires could be developed to collect quantitative data on the challenges and opportunities faced by low-income individuals in utilizing digital financial services. The questionnaire could include demographic information, financial behaviour, access to technology, perceptions, and experiences with digital financial services. The quantitative data collected through surveys/questionnaires could be analysed using statistical techniques such as descriptive statistics, cross tabulation, and ranking analysis. This analysis would help identify the key challenges and opportunities associated with digital financial services for low-income populations.

### IV. RESULTS AND ANALYSIS

Table 1 Demographic Profile of the Respondents:

Category	Variables	Count	Percentage
Age	18-24	85	77.27%
	25-34	18	16.36%
	35-44	3	2.73%
	45-54	4	3.64%
	<b>Grand Total</b>	<b>110</b>	<b>100.00%</b>
Gender	Female	42	38.18%
	Male	68	61.82%
	<b>Grand Total</b>	<b>110</b>	<b>100.00%</b>
Occupation	Employed	28	25.45%
	Self-employed	13	11.82%
	Student	64	58.18%
	Unemployed	5	4.55%
	<b>Grand Total</b>	<b>110</b>	<b>100.00%</b>
Education	Graduation	33	30.00%
	Post-Graduation	66	60.00%
	Primary education	1	0.91%
	Professionals	7	6.36%
	Secondary education	3	2.73%
	<b>Grand Total</b>	<b>110</b>	<b>100.00%</b>

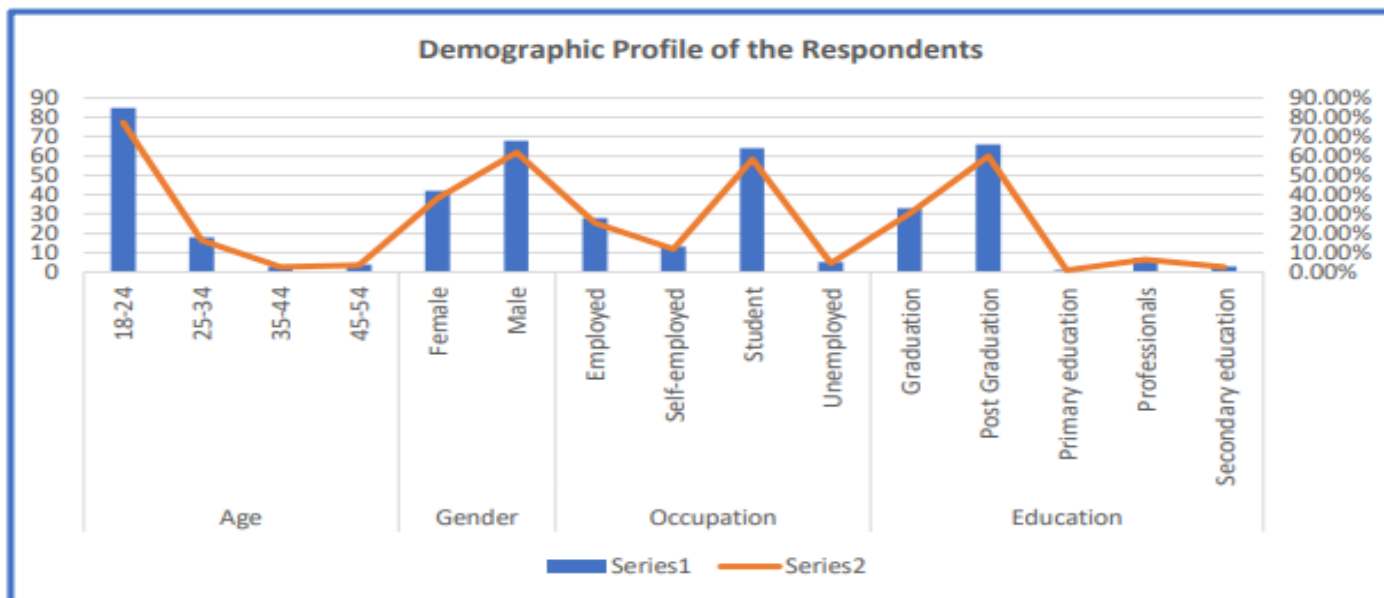


Fig 1 Demographic Profile of the Respondents

The majority of the respondents (77.27%) fall within the age range of 18-24, indicating that the sample is skewed towards younger individuals. A smaller percentage of respondents (16.36%) belong to the age group of 25-34. The age groups of 35-44 and 45-54 represent only a small portion of the sample, with percentages of 2.73% and 3.64% respectively. The data shows that the majority of respondents (61.82%) are male, while 38.18% are female. There is a higher representation of males compared to females in the sample. Among the respondents, the largest

group is students, accounting for 58.18% of the sample. The employed category represents 25.45% of the respondents, while self-employed individuals make up 11.82%. A smaller percentage of respondents (4.55%) are unemployed. The majority of respondents have post-graduation education (60.00%), followed by graduation (30.00%). A small portion of respondents have secondary education (2.73%), while primary education represents only 0.91% of the sample. A small percentage of respondents (6.36%) identify themselves as professionals.

Table 2 Digital Financial Services Adoption

Digital financial services	Daily	Monthly	Never	Rarely	Weekly	Grand Total
Mobile Money, Online Banking, E-wallets, Internet Services	25	0	0	1	2	28
Online Banking	12	1	0	1	2	16
Mobile Money	15	0	0	0	0	15
Online Banking, E-wallets, Internet Services	9	0	0	3	1	13
Mobile Money, Online Banking, Internet Services	7	0	0	0	1	8
Mobile Money, Online Banking	4	0	1	0	2	7
Online Banking, Internet Services	4	0	0	1	0	5
Internet Services	3	1	0	0	0	4
Online Banking, E-wallets	4	0	0	0	0	4
E-wallets	1	1	0	0	1	3
Mobile Money, E-wallets	3	0	0	0	0	3
Mobile Money, Internet Services	3	0	0	0	0	3
Mobile Money, Online Banking, E-wallets	1	0	0	0	0	1
<b>Grand Total</b>	<b>91</b>	<b>3</b>	<b>1</b>	<b>6</b>	<b>9</b>	<b>110</b>

➤ *Mobile Money:*

Out of the total respondents, 91 individuals use Mobile Money services daily, while 3 individuals use it monthly. There are no respondents who never use Mobile Money, and rarely use it. Two respondents use Mobile Money services weekly. The grand total for Mobile Money is 28. Online Banking: Of the total respondents, 12 individuals use Online Banking services daily, while 1 individual uses it monthly. There are no respondents who never use Online Banking, and rarely use it. Two respondents use Online Banking services weekly. The grand total for Online Banking is 16. E-wallets: One respondent uses E-wallets daily, one

respondent uses it monthly, and one respondent rarely uses it. There are no respondents who never use E-wallets or use it weekly. The grand total for E-wallets is 3. Internet Services: Three respondents use Internet Services daily, while one respondent uses it monthly. There are no respondents who never use Internet Services, rarely use it, or use it weekly. The grand total for Internet Services is 4. From the given data, it appears that Mobile Money is the most commonly used digital financial service, followed by Online Banking and E-wallets. Internet Services have the lowest usage among the respondents.

Table 3 Factors Influence Your Usage of Digital Financial Services

Factors	1	2	3	4	5	6	7	Rank Weight
Convenience	44	7	15	13	4	7	20	4.75
Affordability	31	15	20	12	11	12	9	4.74
Accessibility	33	10	16	15	9	11	16	4.51
Security	18	20	24	18	5	13	12	4.46
Trust	20	15	22	22	6	13	12	4.40
Lack of awareness or knowledge	20	10	21	20	6	15	18	4.10
Others	22	8	23	17	6	10	24	4.06

➤ *Convenience:*

This factor received the highest rank weight of 4.75, indicating that it is perceived as the most influential factor affecting the usage of digital financial services. Users value the convenience provided by these services, such as ease of use, quick transactions, and anytime access.

➤ *Affordability:*

Affordability is the second most influential factor with a rank weight of 4.74. It suggests that users consider the cost-effectiveness and value for money when deciding to use digital financial services. Lower fees, competitive rates, and attractive offers can encourage adoption.

➤ *Accessibility:*

Accessibility ranks third with a weight of 4.51. This implies that users place importance on the availability and ease of access to digital financial services. Factors like user-friendly interfaces, compatibility with different devices, and widespread availability contribute to their decision-making.

➤ *Security:*

Security is ranked fourth, suggesting that users prioritize the safety and protection of their financial information. A weight of 4.46 indicates that while it is significant, other factors may have slightly more influence. Users value measures like encryption, multi-factor authentication, and robust privacy policies.

➤ *Trust:*

Trust ranks fifth with a weight of 4.40. This suggests that users consider the reputation and reliability of the digital financial service provider. Trust can be built through transparent practices, positive customer experiences, and effective customer support.

➤ *Lack of Awareness or Knowledge:*

This factor ranks sixth with a weight of 4.10. It implies that users may not fully adopt digital financial services due to a lack of awareness or understanding about their benefits or features. Educating users about the advantages and functionality of these services could potentially increase adoption.

➤ *Others:*

The "Others" category encompasses factors not specifically listed in the table. It ranks last with a weight of 4.06, indicating that these factors have the least influence on usage. The specific factors in this category are not provided, so it is difficult to draw further conclusions without additional information.

Table 4 Potential Risk Associated with Digital Financial Services for Low-Income Populations

Risk factors	Female	Male	Grand Total
Increased risk of fraud and cyberattacks	11	10	21
Increased risk of fraud and cyberattacks, Over-indebtedness and financial instability due to easier access to credit, Lack of consumer protection and redress mechanisms, Dependence on digital financial services, which can lead to financial exclusion if systems fail, Lack of privacy and data protection in financial transactions, Increased risk of financial exclusion due to exclusion from digital financial services	6	14	20
Increased risk of financial exclusion due to exclusion from digital financial services	1	4	5
Over-indebtedness and financial instability due to easier access to credit	1	4	5
Increased risk of fraud and cyberattacks, Over-indebtedness and financial instability due to easier access to credit		4	4
Dependence on digital financial services, which can lead to financial exclusion if systems fail		3	3
Increased risk of fraud and cyberattacks, Dependence on digital financial services, which can lead to financial exclusion if systems fail, Lack of privacy and data protection in financial transactions	2	1	3
Increased risk of fraud and cyberattacks, Lack of consumer protection and redress mechanisms	1	2	3
Increased risk of fraud and cyberattacks, Lack of consumer protection and redress mechanisms, Lack of privacy and data protection in financial transactions		3	3
Over-indebtedness and financial instability due to easier access to credit, Dependence on digital financial services, which can	2	1	3
lead to financial exclusion if systems fail, Lack of privacy and data protection in financial transactions			

The data presents potential risks associated with digital financial services for low-income populations, categorized by gender. The analysis reveals that the most commonly identified risk is an increased risk of fraud and cyberattacks, with a total of 21 respondents acknowledging this concern. The data also indicates that 20 respondents recognize a combination of risks, including increased fraud and cyberattack risks, over-indebtedness, financial instability

due to easier access to credit, lack of consumer protection and redress mechanisms, dependence on digital financial services leading to potential exclusion, and lack of privacy and data protection in financial transactions. Other risks, such as financial exclusion due to exclusion from digital financial services and over-indebtedness, were identified to a lesser extent. Furthermore, the data highlights that males tend to identify risks more frequently than females.

Table 5 Challenges Faced in Accessing and using Digital Financial Services

Challenges faced in accessing and using digital financial services	Agree	Disagree	Strongly Agree	Strongly Disagree	Undecided
<b>Lack of awareness or knowledge</b>	45	4	42	1	18
<b>Lack of trust in digital financial services</b>	50	4	34	1	21
<b>Lack of digital literacy and skills</b>	53	5	34	1	17
<b>High cost of digital financial services</b>	30	25	10	5	40
<b>Inadequate infrastructure for digital financial services</b>	41	18	18	2	31
<b>Poor mobile network coverage</b>	43	9	24	6	28

The data indicates that a significant number of respondents (45) agree and strongly agree that lack of awareness or knowledge is a challenge in accessing and using digital financial services. This suggests that there is a need for educational initiatives and awareness campaigns to improve understanding and familiarity with these services. Similarly, a substantial number of respondents (50) agree and strongly agree that lack of trust in digital financial services is a challenge. This highlights the importance of building trust through transparent practices, strong security measures, and effective customer support to encourage adoption. Majority of respondents (53) agree and strongly agree that lack of digital literacy and skills poses a challenge in accessing and using digital financial services. This emphasizes the need for digital literacy programs and user-friendly interfaces to enable individuals to effectively

navigate and utilize these services. The data suggests that a significant proportion of respondents (30) agree that the high cost of digital financial services is a challenge. This indicates that affordability is a concern for individuals, and reducing costs or introducing more affordable options could enhance accessibility. Considerable number of respondents (41) agree that inadequate infrastructure is a challenge. This implies that the availability of reliable and efficient infrastructure, such as internet connectivity and technological support, is crucial for the widespread adoption and use of digital financial services. A notable number of respondents (43) agree that poor mobile network coverage is a challenge. This suggests that network connectivity issues hinder individuals' ability to access and use digital financial services, emphasizing the importance of improving network coverage in underserved areas.

Table 6 Opportunities do Digital Financial Services Provide for Low-Income Populations

Opportunities Variables	Agree	Disagree	Strongly Agree	Strongly Disagree	Undecided
<b>Increased access to financial services</b>	48	3	44	2	13
<b>Enhanced financial literacy and management</b>	52	1	31	2	24
<b>Reduced transaction costs</b>	46	4	30	4	26
<b>Increased transparency in financial transactions</b>	50	5	35	1	19
<b>Facilitation of e-commerce activities</b>	45	2	43	1	19

The data indicates that a significant number of respondents (48) agree and strongly agree that digital financial services provide increased access to financial services for low-income populations. This suggests that these services have the potential to bridge the gap and provide financial inclusion to individuals who may have limited access to traditional banking services. Majority of respondents (52) agree and strongly agree that digital financial services can enhance financial literacy and management among low-income populations. This implies that these services offer educational resources, tools, and features that enable individuals to better understand and manage their finances. Considerable number of respondents (46) agree that digital financial services offer reduced transaction costs. This indicates that these services may

provide cost-effective alternatives to traditional banking methods, potentially lowering the financial burden on low-income individuals. Significant number of respondents (50) agree and strongly agree that digital financial services contribute to increased transparency in financial transactions. This implies that the use of digital platforms provides individuals with greater visibility and clarity in their financial dealings, potentially reducing the risk of fraud or hidden fees. Out of 110, 45 respondents agree and strongly agree that digital financial services facilitate e-commerce activities for low-income populations. This suggests that these services enable individuals to participate in online transactions, expanding their economic opportunities and potentially improving their financial situations.

Table 7 Benefits from using Digital Financial Services

Benefits Experienced by the Respondents	Rank Score
Convenience and ease of use	4.91
Improved financial management and budgeting	4.81
Faster and more efficient financial transactions	4.79
Lower transaction fees and charges	4.77
Improved access to financial services	4.74
Increased savings and investment options	4.68
Improved financial security and fraud prevention	4.51

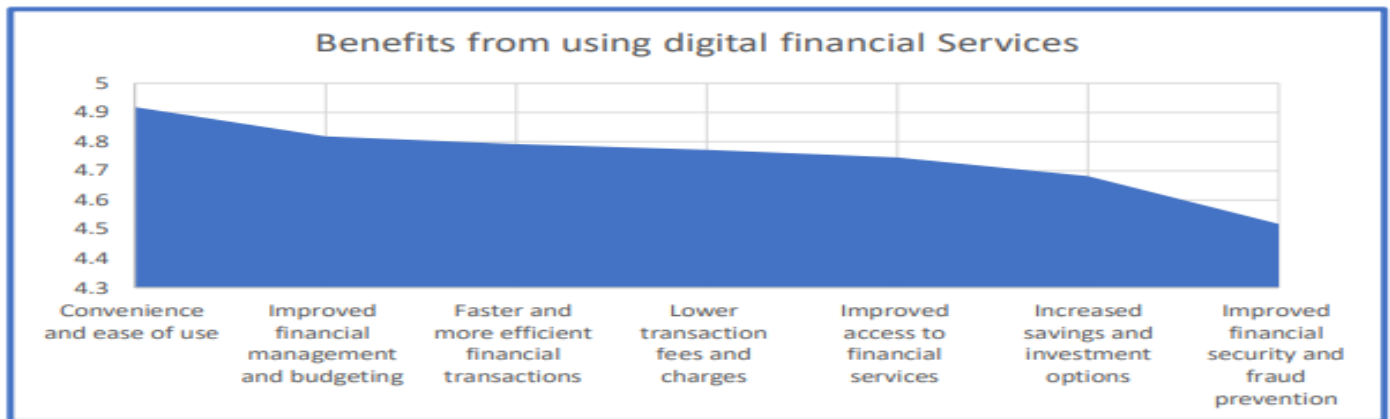


Fig 2 Benefits from using Digital Financial Services

Convenience and ease of use benefit has received the highest rank score of 4.91, indicating that users highly value the convenience and ease of using digital financial services. This suggests that the accessibility and user-friendly nature of these services contribute to a positive user experience. With a rank score of 4.81, this benefit is highly regarded by individuals using digital financial services. It implies that these services offer tools and features that assist users in effectively managing their finances and creating budgets, leading to improved financial control. Ranking third with a score of 4.79, this benefit highlights the speed and efficiency provided by digital financial services. Users appreciate the swift processing and reduced time required for financial transactions compared to traditional methods. Lower transaction fees and charges benefit, ranked fourth with a score of 4.77, indicates that individuals perceive cost savings through reduced transaction fees and charges when using digital financial services. This implies that these services offer more affordable options, potentially making financial transactions more accessible to a broader population. Improved access to financial services was ranking fifth with a score of 4.745, this benefit suggests that digital financial services have expanded access to financial products and services for users. This can include accessing banking services, loans, investment opportunities, and other financial offerings. Increased savings and investment options - With a rank score of 4.68, this benefit signifies that users appreciate the availability of diverse savings and investment options through digital financial services. It implies that these services provide users with opportunities to grow their savings and engage in investment activities. Improved financial security and fraud prevention received a rank score of 4.51, indicating that individuals using digital financial services perceive enhanced financial security and fraud prevention measures. This suggests that these services offer robust security features and protection against fraudulent activities.

**V. FINDINGS AND DISCUSSIONS**

The research sample primarily consists of young individuals between the ages of 18-24, with a higher representation of males. The sample includes a significant proportion of students, indicating that the findings may be more applicable to this group. The majority of respondents have attained higher levels of education,

particularly post-graduation. The occupation and education profiles suggest that the research findings may be more representative of young, educated individuals, potentially limiting generalization to other demographic groups. It is important to consider these demographic characteristics while interpreting and applying the research findings, as they may impact the relevance and applicability of the results to the broader population. The most popular digital financial service is mobile money, followed by online banking and e-wallets. The respondents' utilisation of Internet services is the lowest.

Under factors influence on usage of digital financial services - convenience, affordability, accessibility, security, trust, and awareness/knowledge are the primary factors, with convenience and affordability being the most influential. The low-income populations recognize the risks of fraud and cyberattacks as well as a combination of risks related to over-indebtedness, financial instability, consumer protection, exclusion, and data privacy when using digital financial services. These findings highlight the importance of addressing these risks to ensure the safety and financial well-being of low-income individuals in the digital financial landscape. The research reveals that challenges in accessing and using digital financial services include lack of awareness or knowledge, lack of trust, lack of digital literacy and skills, high costs, inadequate infrastructure, and poor mobile network coverage. Addressing these challenges through education, building trust, enhancing digital literacy, reducing costs, improving infrastructure, and expanding network coverage can contribute to overcoming barriers and facilitating greater adoption of digital financial services. Digital financial services offer several opportunities for low-income populations, including increased access to financial services, enhanced financial literacy and management, reduced transaction costs, increased transparency in financial transactions, and facilitation of e-commerce activities. These opportunities have the potential to empower low-income individuals, promote financial inclusion, and improve their overall financial well-being. The research has indicated that users of digital financial services highly value the convenience, improved financial management, faster transactions, lower fees, increased access to services, savings and investment options, and enhanced financial security provided by these services.

## VI. CONCLUSION

The research findings have policy implications for promoting digital financial services. Policymakers should consider targeting educational programs to increase awareness and knowledge about digital financial services, especially among low-income populations. Building trust through regulatory frameworks, consumer protection measures, and security standards is crucial to address concerns related to fraud, cyberattacks, and data privacy. Policymakers should also focus on improving digital literacy and skills through training initiatives to ensure that individuals have the necessary knowledge and capabilities to use digital financial services effectively. The findings emphasize the importance of collaboration and partnerships among various stakeholders, including financial institutions, government agencies, technology providers, and civil society organizations. By working together, these stakeholders can address the challenges related to access, affordability, infrastructure, and digital literacy. Collaboration can also lead to the development of innovative solutions and the creation of an ecosystem that supports the adoption and usage of digital financial services.

**Tailored Solutions for Low-Income Populations:** Given the specific risks and challenges faced by low-income populations, it is crucial to develop tailored solutions that address their unique needs. For example, initiatives such as simplified account opening procedures, affordable financial products, and mobile-based services can help overcome barriers and increase financial inclusion for this segment. Additionally, targeted financial education programs can improve the digital literacy and financial capabilities of low-income individuals, enabling them to leverage the benefits of digital financial services effectively. Continuous monitoring and evaluation of the implementation and impact of digital financial services initiatives are essential. This will help assess the effectiveness of interventions, identify areas for improvement, and ensure that the intended benefits are being realized. Regular feedback from users, stakeholders, and beneficiaries should be collected to inform policy decisions and drive continuous innovation in the digital financial services space. Sustainable development of digital financial services requires a long-term perspective. Policymakers and stakeholders should focus not only on immediate gains but also on ensuring the long-term sustainability and scalability of digital financial services. This involves considering issues such as interoperability, standardization, data protection, and addressing the needs of marginalized populations who may face additional barriers to accessing and utilizing these services.

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