

# Sesame Value Chain Analysis: Enabling Environment Impact on Smallholders in Magwi County, South Sudan

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**Abstract:** The study identified the impacts of the enabling environment on sesame production and marketing, and suggested option to remove constraints. The study sampled 490 households from 6 localities in Magwi and Pajok Payams of Magwi County, South Sudan. Simple descriptive statistical techniques like frequency, percentages and mean were administered for households' quantitative data analysis using the latest version of SPSS. The result of the study revealed that the majority (90.20%) household heads fall in the age range 18-54 years, considered active in farming. Some of the government policies and regulations that are obstacles to smallholder's sesame production and marketing include high/excessive taxation rates; market fees and charges; poor quality of market infrastructure and facilities; lack of national market information system; lack of/inadequate off-farm storage; road blocks/ police check points; import/export taxes; and limited public investment in roads infrastructure (trunk roads, rural/feeder roads). Conversely, there was inadequate access to vital production and marketing infrastructure and social services like microfinance institution, banking facility, ox-ploughing infrastructure, and market structures. The study identified gaps in the services of agro-dealers in the study areas. 73.5% of smallholders did not have access to extension services, 40.7% did not have access to market information while (86.2%) have no access to loans. The study suggested strategies and policy options to remove constraints in the enabling environment including reviewing laws, policies, rules and regulation; improving public infrastructure and facilities; and strengthening business supporting services delivery for production and marketing of sesame.

**Keywords:** Business Supporting Services; Enabling Environment; Sesame; Value Chain.

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## I. INTRODUCTION

Oil production plays an important role in the country's economy, contributing to about 60 percent of the GDP, 95 percent of exports, 90 percent of government revenues and a significant share of private sector employment (FAO, 2022). On the other hand, the agriculture sector in South Sudan accounts for 15 percent of GDP and employs 80 percent of the population (UNDP, 2023). However, the majority of farmers cultivate small areas, average of one to three Feddans of land (0.4 to 1.2 hectares), and farm size has not increased much. The majority of farmers are subsistence farmers, most of whom use own preserved traditional varieties of seeds with very scanty use of chemical fertilizers, pesticides and herbicides and limited use of high yielding crop seeds (JICA, 2015).

Crop production in South Sudan is mainly conducted by smallholder farmers on small plots of land cultivated manually using hand tools. The average family size is five to seven persons that belong to larger family aggregations and the of the cultivated area is limited mainly by (a) the size of the household labour force and/or the ability of the households to provide in-kind payment (essentially food/local beer) for the mobilization of traditional working groups (nafeer); (b) the limited availability of efficient tools and power for land clearing and ploughing; and (c) a volatile security situation constraining access to fields, despite marked improvements in recent year (FAO and WFP, 2025).

The goal of the Oilseeds Strategy of South Sudan is to set the sector on a course of strategic development by comprehensively addressing constraints (related to use of poor-quality inputs, production techniques, limited value addition, quality standards and access to market information) and defining concrete opportunities that can be realized through specific activities (such as building the capacities of value chain actors, promoting value addition activities through financial and technical support, developing a trade information network, etc.). The upgrading strategy for the oilseeds sector include providing business development support to firms, enhancing innovation and creating an enabling business environment (International Trade Center, 2024).

The market for sesame in South Sudan is quite small domestically. A number of informal village traders collect sesame seeds from farmers, paying them in cash. They then sell the sesame to processors or exporters, or sell them in domestic markets. A number of exporters in South Sudan transport the sesame seeds to regional markets (Summer (2020). Sesame output is generally sold to Sudanese traders, not only due to the high prices they offer but also due to the poor state of the road network linking Upper Nile State with the capital, Juba (FAO, 2023). Small and fragmented nature of landholdings, climate shocks, and insufficient availability of quality inputs, traditional farming methods, and limited processing are major constraints in the sesame value chain (Whitepeak, 2023).

Private sector development also faces many structural constraints: including hyperinflation; poor infrastructure development; lack of proper firm legal base (business registration; agriculture sector policies and regulations; and import/export regulations). Other challenges include limited access to necessary information/data, lack of clear land acquisition processes, limited intellectual property protection, unclear dispute resolution processes, informal taxes and non-transparent taxation regime, informal markets (inputs, outputs and labour) and limited financial services (Eliste *et al.*, 2022). On the other hand, smallholders often find it difficult to exploit the opportunities presented by expanding markets because of their limited access to resources such as land, credit, technical advice, and current information on market prices and conditions (Devaux *et al.*, 2016).

The major constraints in the sesame value chain in South Sudan include climate shocks, insufficient availability of quality inputs, and lack of access to extension services and low yields due traditional farming methods. Likewise, pests and diseases are the major factors hindering agricultural development followed by insecurity, bad roads, flooding, poor rural road network, lack of markets and storage facilities.

Therefore, this study aims to review the impact of the enabling environment constraints on sesame production and marketing in the study areas and how to alleviate them. in the study areas. The specific objectives of this study are to: i. describe the socioeconomic characteristics of the respondents in the study areas, ii identify the impacts of the enabling environment on sesame production and marketing in the study areas and, iii suggest strategies and policy options to remove

constraints in the enabling environment and thus contribute to sustainable sesame production and marketing.

## II. METHODOLOGY

### ➤ Study Area

The study was conducted in Owinykibul locality in Magwi Payam and Pajok Payam in Magwi County, Eastern Equatoria State of South Sudan. Magwi County falls in Longitudes: 31.715° E and 32.887° E, and Latitudes: 3.3.497° N and 4.395°N. Its altitude ranges from 514-2,223m above sea level. The County borders Torit County in the East, and Republic of Uganda in the Southwest. Magwi County has an estimated population of 296,326 persons (National Bureau of Statistics-NBS, 2015) living in an area of 5,202 km<sup>2</sup> Area. Magwi Payam has a population of 72,823, while Pajok Payam has 37,300 persons.

The study areas in Magwi County lie in the Equatorial Maize and Cassava (SS01) livelihood zone which is one of the 12 livelihood zones of South Sudan. The zone has a bi-modal rainfall pattern with two reliable seasons and average annual precipitation of 1100-1600 millimetres (mm); although the seasonal averages range 600-900 mm each season. Rains typically start in March to June with a break in late June then restart in July to November. The temperatures are relatively warm throughout the year, especially in lowlands, and cooler in highlands averaging between 27-30° Celsius in January to February and 30-35° Celsius from December to March (FEWS NET, 2018).

The main economic activities consist of rain-fed mixed farming with some animal husbandry and exploitation of forest products. The major crops grown in Juba, Magwi and Yambio Counties include maize, pigeon peas, soybean, beans, cassava, sorghum, sesame, and cassava. The major livestock enterprises include cattle, goats, sheep, chicken, and piggyery. Other sources of livelihood in the area are hunting (Yuga ME, Wani J, 2022).

### ➤ Sources and Method of Data Collection

The survey employed mixed methodology combining qualitative and quantitative methods. On mixed-method design. This survey collected primary quantitative data through household structured questionnaires, in addition to individual survey with markets actors and consumers of sesame products. Whereas, qualitative data were collected through key informant's interviews and focus group discussions. On the other hand, secondary data were collected through literature review of Journals, books, conference papers and other relevant sources.

### ➤ Sampling and Sampling Technique

The study used multi-stage sampling technique, whereby in the first stage, Magwi and Pajok Payams were purposely selected based on their potentials for sesame production and marketing. Whereas, in the second stage six locations were randomly targeted from each of the two Payams. In the final stage, specified samples of household heads were selected randomly, using probability proportionate to size for Pajok and Magwi Payams respectively. The required sample size determined using Yamane's (1967) formulae, at 95%

Confidence Level with +/- 7% level of precision to represent the population.  $n = N/1 + N(e^2)$ . Where  $n$  = is the sample size  $N$  = Population in the selected Payam  $e$  = level of precision (0.07)

Face to face structured interviews was conducted to collect primary data from 409 households in Magwi (Owinykibul) Payam and Pajok Payam and in addition individual surveys were conducted with agro-input suppliers, collectors/local traders, wholesalers, retailers, processors, consumers and end-users (e.g. restaurant), Simple random sampling techniques was employed to draw sample respondents. Key informant interviews were conducted with the Director for Agriculture and Forestry and Principal Magwi College of Agri-business and Management Sciences College. On the other hand, focus group discussions were held with representatives of local community leaders and farmers' cooperative society members.

#### ➤ Data Analysis Plan

The analysis, irrespective of whether the data is qualitative or quantitative, may be to describe and summarize the data, identify relationships between variables, compare variables, identify the difference between variables and forecast outcomes (Dawit DA, 2020). Data from the household interviews were analysed using SPSS and MS Excel. The cleaned quantitative data were subjected to descriptive and inferential analysis. Simple descriptive statistical techniques like frequency, percentages and mean were administered for quantitative data analysis using computer software tools. The latest version of SPSS was used be used for the data analysis. Value chain analysis approach was also used to analyse survey data. Value chain analysis is a process that involved, data collection and research, value chain mapping, analysis of opportunities and constraints, and recommendations for future actions.

### III. RESULTS AND DISCUSSIONS

#### A. Demographic Characteristics of Respondents

The majority (90.20%) household heads fall in the age range 18-54 years, this age group are active and do make significant contribution to sesame production in the study areas. According to Sharon (2016; cited in Rukwe et al., 2020) farmers were between the age brackets of 23-60 years are abler and willing to take risk in expectation of profit than the older ones.

As shown in the Table below of the total sampled 409 households 241 (58.9%) were males, while 168 (41.1%) were females. About 34.2% of households heads were in the 25-34 years' category, 29.4% were 35-44 years old, while 20.7% were in the 45-54 years' age bracket. On the other hand, 8.3% and 5.9% of households heads were of ages 55-64 years and 18-24 years respectively, while, 1.4% were 65 years and above. On marital status, the majority (81.7%) of household heads were married, while 6.1% were separated, 5.9% never married/single respectively, 3.7% were divorced while 2.7% were widowed. Regarding education, about 13.4% of household heads never attended an education programme, 34.4% had some and completed primary education while, 45% did not complete and completed secondary education. On the other hand, only about 2.9% of household heads had some college or university education while, 2.4% of household heads had vocational (Diploma), while 1.7% had vocational (certificate). Overall, 79.4% of household heads in the study areas in Magwi County had some/completed primary and secondary education.

Approximately 53.3% of respondents had household sizes of 4-6 adults (18 years and above), 32.0% mentioned 1-3 members, while 12% had 7-9 members. The mean number of adults (18 years and above) in the household was 4.6 persons. The low mean of 4.6 adult members in the households in the study area could have implication for their access to adequate family labor especially at times when there is peak labor demand for land preparation, weeding and harvesting.

Table 1: Demographic Characteristics of Respondent Across the Study Areas

| Variables             | Total     |            |
|-----------------------|-----------|------------|
|                       | Frequency | Percentage |
| <b>Sex</b>            |           |            |
| Male                  | 241       | 58.9%      |
| Female                | 168       | 41.1%      |
| <b>Age (years)</b>    |           |            |
| 18-24 years           | 24        | 5.9%       |
| 25-34 years           | 140       | 34.2%      |
| 35-44 years           | 120       | 29.4%      |
| 45-54 years           | 85        | 20.7%      |
| 55-64 years           | 34        | 8.3%       |
| 65 years and above    | 6         | 1.4%       |
| <b>Marital status</b> |           |            |
| Married               | 344       | 81.7%      |
| Widowed               | 11        | 2.7%       |
| Divorced              | 15        | 3.7%       |
| Separated             | 25        | 6.1%       |
| Never married/single  | 24        | 5.9%       |
| <b>Education</b>      |           |            |

|  |     |       |
|--|-----|-------|
| Never attended an education programme                        | 55  | 13.4% |
| Some primary education (no completion)                       | 68  | 16.6% |
| Primary completed  | 73  | 17.8% |
| Some secondary (no completion)                               | 78  | 19.1% |
| Secondary completed  | 106 | 25.9% |
| Vocational (Certificate)                                     | 7   | 1.7%  |
| Vocational (Diploma)   | 10  | 2.4%  |
| Some College or University (no completion)                   | 12  | 2.9%  |
| <b>Household size: number of adults (18 years and above)</b> |     |       |
| 1-3  | 131 | 32.0% |
| 4-6  | 218 | 53.3% |
| 7-9  | 49  | 12.0% |
| 10-12  | 6   | 1.5%  |
| More than 13   | 5   | 1.2%  |

Source: Household survey, 2025

### B. Enabling Environment Impact on Sesame Production and Marketing

#### ➤ Laws, Policies, Rules and Regulation

The major government policies and regulations that are obstacles to smallholder's sesame production and marketing include high/excessive taxation rates (53.4%), market fees and charges (38.7%) and poor quality of market infrastructure and facilities (38.0%). Other challenges included the lack of national market information System (34.8%), lack of/inadequate off-farm storage (34.6%), weak local currency (SSP) against the US\$ (34.3%), road blocks/ police check points-illegal taxes (34.1%), import/export taxes (31.1%), high rates of price inflation (32.6%) and limited public investment in roads infrastructure (trunk roads, rural/feeder roads) at 30.1% and regulations related to quality of sesame products (23.8%). Government policies and regulations that are obstacles for the agro-input trading business in the study areas included excessive tax rates, police checkpoints on internal trade, exchange rates management, export/import duties and tariffs (about 6% of the value of sesame seeds) and telecommunication policies (service charges).

According to Republic of South Sudan (2012) report, there are a few institutions and government acts that regulate

trade activities related to the oilseeds sector in South Sudan. For example, the South Sudan National Bureau of Standards (SSNBS) Act, 2012, provides a legal framework for the standardization of commodities and processes in South Sudan. In Uganda, CASA, (2020) pointed out that there is lack of awareness and enforcement of the sesame standards to protect public health and safety and the environment against dangerous, counterfeit and substandard products

According to FAO (2013), some of the enabling environment issues that are particularly relevant to Africa include the limiting effect of poor infrastructure facilities – roads, telecommunications, storage, energy generation, and distribution, among others – on agrifood chain competitiveness, taxes and tax management policies and practices and financial constraints. Similarly, FAO (2007) indicated that, the specific factors perceived as obstacles by firms in the nine focus countries (in Eastern European and Central Asian) of the regional review were economic uncertainty and instability, tax rates and administration, infrastructure and communication, cost of and access to financing, access to land, title or leasing land, and weak vertical coordination (contracting agreements) between different actors in the agrifood chain.

Table 2: Government Policies and Regulations Obstacles to Sesame Production and Marketing

| <b>Government policies and regulations that are obstacles to sesame production and marketing?</b> | <b>Frequency</b> | <b>%</b> |
|---|------------------|----------|
| High/excessive taxation rates   | 218              | 53.4%    |
| Arbitrary tax rates imposition  | 117              | 28.7%    |
| Arbitrary fines   | 99               | 24.3%    |
| Market fees and charges   | 158              | 38.7%    |
| Business registration and licensing procedures  | 93               | 22.8%    |
| Regulations related to quality of sesame products   | 97               | 23.8%    |
| Import/export taxes   | 127              | 31.1%    |
| Export Permits  | 76               | 18.6%    |
| Lack of national market information System  | 142              | 34.8%    |
| Road blocks/ Police check points  | 139              | 34.1%    |
| Limited public investment in roads infrastructure (trunk roads, rural/feeder roads)               | 123              | 30.1%    |
| Lack of/inadequate off-farm storage   | 141              | 34.6%    |



|   |     |       |
|---|-----|-------|
| Poor quality of market infrastructure and facilities                        | 155 | 38.0% |
| Political instability and insecurity  | 103 | 25.2% |
| Weak local currency (SSP) against the US\$                                  | 140 | 34.3% |
| High rates of price inflation   | 133 | 32.6% |
| Weak judicial system to enforce contracts and protect investments           | 84  | 20.6% |
| Difficult access to enough foreign currency from the formal banking system. | 103 | 25.2% |
| None  | 119 | 29.2% |

**Source: Household survey, 2025**

#### ➤ *Public Infrastructure, Facilities and Services*

Regarding infrastructure and social services there is some access to the following in the study areas: mobile phone services (80.9%), road network (83.1%), medical/health facility (71.6%), public water supply (47.8%), ox-ploughing infrastructure (43.9%) and Payam Agricultural Department (35.3%). MTN is the only mobile network services provider in the study areas in Magwi County. Nonetheless, there is inadequate access to some important infrastructure and social services that are vital for production and marketing including: electricity services (0.2%) microfinance institution (0.5%), banking facility (0.7%; technical college/vocational school (1.5%), ploughing infrastructure-tractor (5.4%) and market structures (8.8%). The aspects of supporting infrastructure and

services that are obstacles for the agro-input dealer business include mobile phone networks (high user charges), poor road transportation system (trunk roads, rural/feeder roads) and the lack of water supply network at market place.

The World Bank (2019) believes that the South Sudan's transport network is extremely underdeveloped thus reaching markets with undamaged produce an especial challenge for farmers. More importantly, the absence of rural and feeder roads and, therefore, access to domestic, regional and international markets is a key bottleneck to increased agricultural production (AfDB, 2013). Likewise, in Uganda, access to feeder roads is also inadequate in many rural areas, affecting producers' access to physical markets (LTS, 2017).

Table 3: Infrastructure and Social Services Available in the Study Areas

| Infrastructure and Social Services in the Study Areas | Frequency | %     |
|---|-----------|-------|
| Mobile phone service                                  | 330       | 80.9% |
| Public water supply                                   | 195       | 47.8% |
| Road network  | 339       | 83.1% |
| Ploughing infrastructure (animal draught ploughing )  | 179       | 43.9% |
| Ploughing infrastructure (powered tractor)            | 22        | 5.4%  |
| Banking facility (e.g. bank, MFI)                     | 3         | 0.7%  |
| Microfinance institution                              | 2         | 0.5%  |
| Market structures                                     | 36        | 8.8%  |
| Medical/health facility                               | 292       | 71.6% |
| Technical college/vocational school                   | 6         | 1.5%  |
| Payam Agricultural Department                         | 144       | 35.3% |
| None  | 15        | 3.7%  |

**Source: Household survey, 2025**

#### ➤ *Business Support Services*

The business support services discussed in this section include input supply, extension and technical advisory services, market information and access to financial services.

##### • *Input Supply*

During the survey period in January 2025, stocks of sesame seeds were not available with the sole agro-dealer in Pajok Payam. Sesame seeds are usually procured from Uganda and sold to farmers during the cultivation season. The agrochemicals which the agro-input dealer procured from Uganda and supplied to farmers in the past 12 months were pesticides (Dudu Acelamatin and Dudu Cyper) and fertiliser (Urea and DAP). On the other hand, the tools and equipment available with input dealer during the survey included sickles, oxen-plough and hoes, axes, slashers and rakes, spade or shovel and Knapsack chemical sprayer (manual) all procured

from Uganda. In South Sudan, there is limited access to production enhancing inputs, including improved sesame varieties and quality seeds due to a poorly developed input supply system (FAO, 2023).

Access to affordable inputs especially quality seed remains to be a challenge to the smallholder farmers in Somalia. Farmers end-up sourcing sesame seeds from the local market and/or recycle from the previous crop cycles or receive improved seeds from donor projects. Moreover, recycled seeds have less vigor contributing to poor production and productivity and are more prone to spread pests and diseases (SCALA, 2024). Whereas, the main input suppliers in the sesame value chain in Humera district of Ethiopia are Bureau of Agriculture and Rural Development (BoARD), Dedit Credit and Saving Institution (DECSI), Humera Agricultural Research Center (HuARC), Ethiopian. Commodity Exchange

(ECX) market, Sesame Business Network (SBN), cooperatives, and processors. The major inputs supplied to the farmers in the district include improved seed, chemicals such as pesticides and fertilizers (Gebremedhn et al, 2019).

In Myanmar, about 10% of the sample farmers bought sesame seed from the market in Magway Township and 20% of the sample farmers bought sesame seed from neighboring

farmers who had reserved seeds. Nonetheless, about 70% of the sample farmers used their own reserved sesame seed from the previous crop season. Whereas, farmers bought fertilizers, pesticides, and foliar fertilizers from the many shops which all sell chemical in Magway Town (Linn Thuzar, 2013). In Uganda, Agro-input dealers and rural stockists have been supplying hand tools and equipment for ox ploughing together with seeds and fertilisers (CASA, 2020),

Table 4: Agro-Chemicals, Tools and Equipment Available with the Agro-Input Dealer

| S/N | Agro-chemical                      | Trade mark      | Unit (liters) | Price/Unit (SSP) | Sources of supply |
|-----|------------------------------------|-----------------|---------------|------------------|-------------------|
| 1   | Pesticides                         | Dudu Acelamatin | 100 ml        | 12,000           | Uganda            |
|     |                                    | Dudu Cyper      | 100 ml        | 12,000           | Uganda            |
| 2   | Fertiliser                         | Urea            | 10kg          | 120,000          | Uganda            |
|     |                                    | DAP             | 10 kg         | 120,000          | Uganda            |
| S/N | Tools and Equipment                |                 | Unit (pc)     |                  | Price/Unit (SSP)  |
| 1   | Sickle                             |                 | Pc            |                  | 8,000             |
| 2   | Oxen-plough                        |                 | Pc            |                  | 400,000           |
| 3   | Hoe                                |                 | Pc            |                  | 25,000            |
| 4   | Axes                               |                 | Pc            |                  | 30,000            |
| 5   | Slashers                           |                 | Pc            |                  | 16,000            |
| 6   | Rakes                              |                 | Pc            |                  | 20,000            |
| 7   | Spade or shovel                    |                 | Pc            |                  | 20,000            |
| 8   | Knapsack chemical sprayer (manual) |                 | Pc            |                  | 120,000           |
| 9   | Machete (Panga)                    |                 | Pc            |                  | 16,000            |
| 10  | Watering cans                      |                 | Pc            |                  | 20,000            |

Source: Household survey 2025

The challenges that prevented the input supplier to meet the demand of his clients/customers for farm tools, equipment and implements, seeds, packaging materials and agro-chemical he sells include the lack of own capital; lack of credit / credit is too expensive; high procurement cost of agro-chemicals, packaging materials, tools and equipment and seeds (supply); lack of means of transport and; poor road infrastructure; transport cost too high; high government taxes and levies high cost of store rents and; too much humanitarian assistance (free distribution of seeds and hand tools).

#### • Extension and Technical Advisory Services

There was poor access of sesame farmers in the targeted location to extension services from extension agents in the past 12 months. Only 24.8% of households had access to extension services and the sources of extension services included NGO (10.7%), County Agriculture Office and Payam Agricultura Office at 9.2% respectively. Lead farmers and training institutions played minor roles in extension delivery at 3.5% and 1.5% respectively.

This is in line with Summer (2020) report which indicated the lack of extension services for the sesame sector in South Sudan and no proper guidelines provided to small

scale farmers aspiring to cultivate sesame. Similarly, in Yobe State in Nigeria, about 66.11% of sesame farmers in the study area had no contact with extension agents thus depriving them from accessing new technologies and improved varieties of inputs especially seed which would help to increase farmers output and translate to higher profit (Jonah, 2020).

In Mozambique, farmer access to public sector extension services declined from 13.5 percent in 2002 to 8.3 percent in 2014 due to reductions in funding. NGO and other donor-funded programming provide a large percentage of public sector extension services, however, most programs have poor coordination in overlapping beneficiary groups (USAID, 2016).

In Tanzania, about 47% of sesame producing households in the studied area did not obtain extension services. Moreover, the inadequate access to extension services may curtail sesame growers' acquaintance to information on enriched agronomic packages for sesame production and marketing practices (Lukurugu Gerald Alex et al., 2023).

Similarly, in Niger, farmers have limited access to extension services (one government agricultural extension agent for 50 villages or 35,000 people (Norell et al., 2017)

Table 5: Access to Extension Services and their Sources, by Sex of Household Head

| Any access to extension services from extension agent | Male       |            | Female     |            | Total      |              |
|---|------------|------------|------------|------------|------------|--------------|
|   | Frequency  | %          | Frequency  | %          | Frequency  | %            |
| Yes   | 62         | 25.8%      | 39         | 23.2%      | 101        | 24.8%        |
| No  | 176        | 73.3%      | 124        | 73.8%      | 300        | 73.5%        |
| Don't know  | 2          | 0.8%       | 5          | 3.0%       | 5          | 1.7%         |
| <b>Total</b>  |            | <b>240</b> |            | <b>168</b> |            | <b>408</b>   |
| Source of extension services                          | Male       |            | Female     |            | Total      |              |
|   | Frequency  | %          | Frequency  | %          | Frequency  | %            |
| County Agriculture Office                             | 15         | 6.4%       | 22         | 13.3%      | 37         | 9.2%         |
| Payam Agriculture Office                              | 18         | 7.7%       | 19         | 11.4%      | 37         | 9.2%         |
| NGO   | 34         | 14.5%      | 9          | 5.4%       | 43         | <b>10.7%</b> |
| Lead Farmer   | 6          | 2.6%       | 8          | 4.8%       | 14         | 3.5%         |
| Training institution                                  | 2          | 0.9%       | 4          | 2.4%       | 5          | 1.5%         |
| None  | 173        | 73.6%      | 120        | 72.3%      | 293        | 73.1%        |
| <b>Total</b>  | <b>235</b> |            | <b>166</b> |            | <b>401</b> |              |

Source: Household survey, 2025

- *Market Information Services*

About 58.3% of households had access to market information before selling their sesame in the past 12 months. The main types of market information accessed by households included: prices of sesame at different markets (55.9%), sesame quality standards (39.5%), market place information (34.6%), demand/potential buyers' information (31.1%) and supply/suppliers information (28.2%). However, about 36.0% of respondents indicated that they did not have access to market information.

Similarly, in the major sesame producing areas around North Western and South Western low lands of Ethiopia where there is poor communication network, the lack of adequate market information resulted in low bargaining position of farmers (Abebe, 2016). Overall, the access to market information in Uganda can be described as being generally

poor (Dalipagic and Elepu, 2014). Nonetheless, there is a need to have a structured dissemination of information on improved production practices, market intelligence, value addition, better post-harvest handling and demands on quality and standards in different markets as this could lead to better returns to traders and farmers (Munyua et al., 2013).

Sesame farmers in Sudan face significant barriers to accessing information. There is a lack of accessible information about market value and pricing of sesame seeds, as these depend on pricing set by local traders and brokers through individualized agreements. Farmers reportedly have little access to market information and are uninformed of seasonal price developments or prices in markets outside of their area. Moreover, many agricultural workers do not have access to the internet or mobile phones. (ILO, 2022; cited in ETI Sweden, 2023)

Table 6: Access to and Types of Market Information Across the Study Areas

| Any access to market information before selling your sesame in the past 12 months? | Total      |       |
|--|------------|-------|
|  | Frequency  | %     |
| Yes  | 238        | 58.3% |
| No   | 166        | 40.7% |
| Don't Know   | 4          | 1.0%  |
| <b>Total</b>   | <b>408</b> |       |
| Types of market information you have access to in the past 12 months?              | Frequency  | %     |
| Prices of sesame at different markets  | 228        | 55.9% |
| Demand/potential buyers' information   | 127        | 31.1% |
| Sesame quality standards   | 161        | 39.5% |
| Supply/suppliers information   | 115        | 28.2% |
| Market place information   | 141        | 34.6% |
| Grading and labeling   | 53         | 13.0% |
| Phyto-sanitary and other certification for sesame seeds                            | 20         | 4.9%  |
| Other (specify)  | 0          | 0.2%  |
| No access to market information  | 147        | 36.0% |
| <b>Total</b>   | <b>408</b> |       |

Source: Household survey, 2025

The main sources of market information for smallholder farmers include from their neighbors (54.8%), by visiting the markets (48.4%), from local traders (46.2%) via radio (23.0%) and from County/Payam Agriculture Offices (15.6%). In

Uganda, most farmers receive their information on prices through the local informal network: other farmers, local market and word of mouth. (Dalipagic and Elepu, 2014).

Table 7: Sources of Market Information Across the Study Areas

| Sources of Market Information you Accessed in the Past 12 Months? | Frequency  | %     |
|---|------------|-------|
| Have no market information  | 47         | 11.6% |
| From neighbors  | 222        | 54.8% |
| By visiting the market  | 196        | 48.4% |
| From local traders  | 187        | 46.2% |
| NGOs  | 3          | 0.7%  |
| County/Payam Agriculture Offices                                  | 63         | 15.6% |
| Radio   | 93         | 23.0% |
| Extension worker  | 22         | 5.4%  |
| SMS system/mobile phone   | 17         | 4.2%  |
| Newspaper   | 6          | 1.5%  |
| Farmers' organizations/cooperative                                | 18         | 4.4%  |
| Not applicable  | 106        | 26.2% |
| Other (specify)   | 1          | 0.2%  |
| <b>Total</b>  | <b>405</b> |       |

Source: Household survey, 2025

#### • Financial Services

The majority (86.2%) of household head did not take any loans from any sources, while 13.9% of respondents took loans/credits to buy improved seeds and other inputs for sesame production in the past 12 months. The main sources of loans/credits were friends and relatives (9.8%), Village Savings and Loan Association-VSLA (7.4%), Merry-go round savings groups and government bank at 6.5% respectively.

Access to finance for farmers in South Sudan is a daunting challenge both on the demand and supply side. On the demand side, barriers to access to formal financial services include deep distrust, distance, affordability as well as financial literacy. Whereas, the supply side is constrained by factors such as a weak financial infrastructure, lack of credit infrastructure, burdensome documentation requirements and the lack of product innovation (Altai Consulting (2019; cited in Eliste et al.,2022),

In Yobe State, Nigeria, the sources of fund used by the farmers in the production of sesame include from personal saving (61.11%), credit (8.33%), loan (10.56%), and gift (20.0%) (Jonah et al. 2020). On the other hand, Kassie et al., (2022), reported that in Ethiopia, very few sesame growers have access to the formal sources of finance and therefore smallholder farmers depend on informal sources, such as friends, relatives, and local money lenders.

Across the Somali peninsula, farmers in particular face several barriers and constraints in accessing finance, including requirements for collateral which a majority of smallholder farmers do not have and those who can access receive a limited loan size. This restricts the ability of value chain actors to make significant investments and scale their operations effectively(SCALA,2024).

On the other hand, Deutsche Bank Research (2014) pointed out that, rural households in Africa are still largely reliant, for their financial needs, on informal providers. Challenges to finance among smallholders include the number and variety of smallholders as well as the lack of security of land tenure (preventing land to be used as collateral). Whereas, in Tanzania, in the studied region the majority (88%) of sesame producing households had no access to financial assistance. Limited access to credit and other financial backing may deter growers' capacity to let labor and procure sesame cultivation inputs like seeds, pesticides, and fertilizers (Lukurugu Gerald Alex et al., 2023).

Limited access to financial and business services make it difficult for small rural enterprises to become suppliers to larger firms, compete in global value chains, and enter higher-value markets (ILO (2011).

Table 8: Access to Loans/Credit for Improved Seeds and Other Inputs for Sesame Production

| Any loan taken for input purchases                  | Frequency  | %     |
|---|------------|-------|
| Yes   | 56         | 13.8% |
| No  | 350        | 86.2% |
| <b>% of Total</b>                                   | <b>406</b> |       |
| Source of your borrowing/loan in the past 12 months | Frequency  | %     |
| Friends and relatives                               | 36         | 9.8%  |



|   |            |             |
|---|------------|-------------|
| Government Bank                           | <b>24</b>  | <b>6.5%</b> |
| Private Bank                              | <b>17</b>  | 4.6%        |
| Microfinance institution(MFI)             | <b>2</b>   | 0.5%        |
| Cooperative Society                       | <b>3</b>   | 0.8%        |
| Village Savings and Loan Association-VSLA | <b>27</b>  | 7.4%        |
| Farmer group/Association                  | <b>9</b>   | 2.5%        |
| Informal money lender                     | <b>3</b>   | 0.8%        |
| Merry-go round saving group               | <b>24</b>  | 6.5%        |
| Agro-Input dealer/trader                  | <b>1</b>   | 0.3%        |
| None                                      | <b>258</b> | 70.3%       |
| Own saving/self-financing                 | <b>14</b>  | 3.8%        |
| Don't know                                | <b>27</b>  | 7.4%        |

**Source: Household survey, 2025**

### *C. Recommended Strategies to Remove Constraints in the Enabling Environment*

Based on the findings of the study, we recommend the following strategies for the government, NGOs/CBOs and development partners to remove/alleviate constraints in the business enabling environment so as to strengthen the sesame value chain to enhance its positive impact on the food and nutrition security of smallholder's farmers. The recommendations are aggregated around business enabling environment challenges in production and marketing of sesame seeds and distribution of production inputs

#### ➤ *Laws, Policies, Rules and Regulation, Public Infrastructure and Facilities*

Regarding the enabling environment (laws, policies, rules and regulation, public infrastructure and facilities) there is the need for the government to critically consider the following courses of action in order to ensure a conducive business environment for smallholder to produce and market their sesame in the study areas in Magwi County,

There is the need for government to remove or alleviate constraints in the enabling environment for smallholders, traders/distributors, processors and agro-input dealers and other market actors. The policy recommendations include: improved access to formal credits and loans; reduced level of taxation and market fees/ levies; abolish police checkpoints; establishment of unified tax regime; reduced levels of import/export taxes/duties and tariffs; and the review of the high telecommunication service charges.

The local, the state/national government authorities (e.g. South Sudan National Bureau of standards. Ministry of agriculture, Ministry of roads and transport, Directorate of Water and sanitation, Revenue/Tax Authorities, Telecommunication Authority, NGOs, UN Agencies, etc.) to ensure improved services delivery to producers and traders/distributor.

Increased public investment in public infrastructures including trunk roads, rural/feeder roads, telecommunication, off-farm storage, power generation, and improved market structures and facilities.

Establish and support a national marketing information system to capture and disseminate information on prices of

sesame at different markets, sesame quality standards, market place information, demand/potential buyers' information and supply/suppliers information, grading and labeling, phytosanitary and other certification for sesame seeds and processed products. Disseminate the market information to farmers/producers and other stakeholders through NGOs, County/Payam Agriculture Offices, FM Radio, Extension workers, SMS system/mobile phone, farm bulletins, newspaper and via farmers' organizations/cooperative.

#### ➤ *Improve the Delivery of Business Supporting Services*

The following recommended strategies aim to improve the delivery of business supporting services to enhance smallholders' production and marketing of sesame.

Smallholder farmers and traders/distributors often complained of lack of own capital and/or limited access to credits/loans and no national market information system. The deficiencies or lack of these supporting business supporting services need to be addressed by the government to provide the necessary incentives and inform production and marketing of sesame products.

The findings of this study point to the limited use of both of formal and informal sources of loans/credit financial services among smallholders in the study area. A minority, 13.8% of smallholder rely on informal sources of finance including friends and relatives, village savings and loans association (VSLA) and to a limited extent farmers' associations, cooperative money lenders for buying seeds and other inputs for sesame production. Farmers need to be oriented and trained on how to make farming as a viable business which require them to make use of both formal and informal sources of agricultural finance to facilitate production, transportation and marketing of the sesame crop.

The government to facilitate access to lease financing to help farmers and cooperatives to buy agricultural machineries (ox-ploughs, wheel barrows, chemical sprayers, hoes and assorted hand tools, manual sesame oil presses, etc.) for improved efficiency and productivity.

Provide seed money to agro- dealers and/or village stockists to procure agricultural inputs and make them available within easy reach of smallholders. Encourage them to provide cash loans or in-kind credits (seeds, tools,

fertilisers, pesticides, bagging materials, etc) to producers for sesame production and marketing. The sesame crops to be sold through the input suppliers who deduct the value of the loans and credits from the proceeds of the sesame crop sales.

Facilitate the formation of sesame growers Village Savings and Loans Associations that will enable smallholders to save and take low interest loans which they can invest in sesame production, processing and marketing. Large/whole sale traders and agribusinesses to be encouraged to lend money to small farmers and medium farmers for accessing seeds and other inputs for production to be repaid in-kind (harvested sesame)

Strengthen and support Micro-Finance Institutions (MFIs) to allow farmers and farmers groups to access credit without collateral (group solidarity) for inputs procurement, production, marketing, transport and value addition.

Facilitate the establishment of ox-traction groups among the youth, train them on how to plough and provide them with revolving fund for accessing oxen or donkey and other related inputs. Ensure access of farmers and ox-traction group to improved veterinary services for their trained bullocks/oxen. Through their oxen ploughing services, the group is expected to contribute to the horizontal expansion of land under sesame and thereby ensure food security and marketable surplus for income generation.

The government in partnership with private entrepreneurs to consider establishing tractor rental services whereby farmers could be required to repay the services charges and fees in kind within with for example sesame harvest, within a six to eight months' period. Tractor rental services could enable farmers' access to timely ploughing services and to overcome the limitations of own labor and high cost of hired labor for land preparation.

Institutional and human capacity building for the public extension department and staff to deliver effective extension and advisory services to smallholder sesame farmers in Magwi County using variety of methods including radio, ICT, lead farmer's, farmer field schools, method and result demonstrations, exposure visits and field days. These interventions are expected to facilitate the adoption of the innovative crop husbandry practices among Smallholder farmers.

Improved access of smallholders to business support services including marketing advice and counseling, business legal services and awareness on compliance with quality standards advice, technical and business training, awareness on public health and safety, business plan development and financial literacy.

#### IV. CONCLUSIONS

This study delved on identifying the impacts of the enabling environment on sesame production and marketing in the study areas and suggested strategies and policy options to remove constraints in the enabling environment and thus contribute to sustainable sesame production and marketing.

A total of 490 households were sampled in the study areas using multi-stage sampling techniques. In addition, individual quantitative survey was conducted with an agro-input dealer. The majority (90.20%) household heads fall in the age range 18-54 years, this age group are active and do make significant contribution to sesame production in the study areas. About 34.4% of households had some and completed primary education while, 45% did not complete and completed secondary education. The low mean of 4.6 adult members (18 years and above) in the households in the study area could have implication for their access to adequate family labor especially during peak labor demand periods.

The findings of the study indicated that the major government policies and regulations that are obstacles to smallholder's sesame production and marketing include high/excessive taxation rates (53.4%), exorbitant market fees and charges (38.7%) and poor quality of market infrastructure and facilities (38.0%), the lack of national market information system (34.8%), lack of/inadequate off-farm storage (34.6%), road blocks/ police check points (34.1%), import/export taxes (31.1%), the limited public investment in roads infrastructure (30.1%) and arbitrary tax rates imposition (28.7%). There are also certain government policies and regulations that have particularly impacted on agro-dealers and these include: excessive tax rates and levies; roadblocks/police checkpoints on internal trade;; exchange rates management; telecommunication policies (exorbitant service charges); and high procurement cost of agro-chemicals, packaging materials, tools and equipment and seeds (supply) due to high export/import duties and tariffs charges; lack of means of transport and; poor road infrastructure; transport cost too high; high cost of store rents; and too much humanitarian assistance (free distribution of seeds and hand tools.

On the other hand, there are gaps in the availability and access to vital infrastructure and social services for production and marketing including: electricity services (0.2%) microfinance institution (0.5%), banking facility (0.7%; technical college/vocational school (1.5%), ploughing infrastructure-tractor (5.4%) and market structures (8.8%). Specifically, agro-dealers have been impacted by high user charges for mobile phone browsing, poor road transportation system (trunk roads, rural/feeder roads) and the lack of water supply network at market places.

Regarding business supporting services in the study areas, there was a sole agro-input dealer who trade in sesame seeds, farm tools and equipment, packaging materials and agro-chemicals. Whereas, the majority (73.5%) of farmers did not have access to extension services, while, 40.7% did not obtain market information on prices, supply/demand conditions and market place before selling their sesame. On the other hand, the majority (86.2%) of household head did not take any loans to buy improved seeds and other inputs for sesame production. For those who accessed loans/credits the main sources were friends and relatives (9.8%), Village Savings and Loan Association-VSLA (7.4%), Merry-go round savings groups and government bank at 6.5% respectively.

Overall, this study provides evidence that challenges in the enabling environment impacted on production and

marketing of sesame for smallholder as well as on the trading activities of agro-dealers in the study area. The study suggested a number of strategies and policy options to remove or alleviate the impacts of the enabling environment on smallholders and traders/distributor. These among others include the review of public laws, policies, rules and regulation, improved availability and provision of public infrastructure and the enhanced delivery of business supporting services including input supply, extension and advisory services, market information and improved access to formal/informal financial services. These measures if properly formulated and implemented are expected to contribute to engendering sustainable production and marketing/distribution of sesame in the study areas.

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